

**Board of Director's Meeting
December 6th
4:15 pm
1555 Indian River Blvd., Ste B241**

Agenda

Welcome and Call to Order

- | | |
|---|--------|
| I.Approval of minutes: November, 2021 minutes | Vote |
| II.Financial Statements: Oct, 2021 | Vote |
| III.Doula Statewide Explanation | Report |
| IV.Philanthropy | |
| a. Review of Shannon Bowman's Presentation | |
| i.Your personal message | |
| b. Action plan/ Engagement Form | |
| i.Philanthropy Committee | |
| ii.DWVS | |
| iii.Baby Talks | |
| iv.Mailer | |
| v.Development Personnel | |
| vi.Metrix | |
| 1. New donors | |
| 2. Retention | |